

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):
December 12, 2003

THE GOLDMAN SACHS GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware

No. 001-14965

No. 13-4019460

(State or other jurisdiction of
incorporation)

(Commission File
Number)

(IRS Employer
Identification No.)

**85 Broad Street
New York, New York**

10004

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: **(212) 902-1000**

N/A

(Former Name or Former Address, if Changed Since Last Report)

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Item 5. Other Events.

The Goldman Sachs Group, Inc. will be making certain changes to its business segment reporting structure, commencing with its earnings release for the fourth fiscal quarter of 2003, which we anticipate will be issued on December 18, 2003.

These changes include:

- reclassifying equity commissions and clearing and execution fees from the Commissions component of the Asset Management and Securities Services segment to the Equities component of the Trading and Principal Investments segment;
- reclassifying merchant banking overrides from the Commissions component of the Asset Management and Securities Services segment to the Principal Investments component of the Trading and Principal Investments segment; and
- reclassifying the matched book businesses from the Securities Services component of the Asset Management and Securities Services segment to the Fixed Income, Currency and Commodities (FICC) component of the Trading and Principal Investments segment.

These reclassifications will have no effect on the firm's historical consolidated results of operations. In an attached exhibit to this Form 8-K, prior period segment operating results and certain income statement line items have been changed to conform to the new business segment reporting structure.

Item 7. Financial Statements and Exhibits.

The following exhibit is filed as part of this Current Report on Form 8-K:

- 99.1 Prior period segment operating results and selected income statement data of the Registrant.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE GOLDMAN SACHS GROUP, INC.
(Registrant)

Date: December 12, 2003

By: /s/ Dan H. Jester

Name: Dan H. Jester
Title: Vice President and Deputy
Chief Financial Officer

The Goldman Sachs Group, Inc. and Subsidiaries

Operating Results by Segment
(unaudited)
(\$ in millions)

| | Three Months Ended | | |
|---|--------------------|-----------------|------------------|
| | Aug. 29, 2003 | May 30, 2003 | Feb. 28, 2003 |
| Investment Banking | | | |
| Financial Advisory | \$ 304 | \$ 258 | \$ 337 |
| Equity Underwriting | 196 | 130 | 163 |
| Debt Underwriting | 187 | 271 | 218 |
| Total Underwriting | 383 | 401 | 381 |
| Net revenues | 687 | 659 | 718 |
| Operating expenses | 604 | 578 | 588 |
| Pre-tax earnings | \$ 83 | \$ 81 | \$ 130 |
| Trading and Principal Investments | | | |
| FICC | \$ 879 | \$1,646 | \$1,935 |
| Equities Trading | 441 | 446 | 349 |
| Equities Commissions | 661 | 629 | 590 |
| Total Equities | 1,102 | 1,075 | 939 |
| Principal Investments | 360 | (44) | (71) |
| Net revenues | 2,341 | 2,677 | 2,803 |
| Operating expenses | 1,671 | 1,897 | 2,010 |
| Pre-tax earnings | \$ 670 | \$ 780 | \$ 793 |
| Asset Management and Securities Services | | | |
| Asset Management | \$ 481 | \$ 404 | \$ 455 |
| Securities Services | 284 | 245 | 211 |
| Net revenues | 765 | 649 | 666 |
| Operating expenses | 529 | 450 | 432 |
| Pre-tax earnings | \$ 236 | \$ 199 | \$ 234 |
| Total | | | |
| Net revenues | \$3,793 | \$3,985 | \$4,187 |
| Operating expenses ⁽¹⁾ | 2,813 | 2,947 | 3,169 |
| Pre-tax earnings | \$ 980 | \$1,038 | \$1,018 |

⁽¹⁾ Includes expenses that have not been allocated to the firm's segments. These reported expenses have not been affected by the reclassifications.

The Goldman Sachs Group, Inc. and Subsidiaries

Operating Results by Segment
(unaudited)
(\$ in millions)

| | Nine Months Ended | | Year Ended | |
|---|-------------------|------------------|------------------|------------------|
| | Aug. 29, 2003 | Aug. 30, 2002 | Nov. 29, 2002 | Nov. 30, 2001 |
| Investment Banking | | | | |
| Financial Advisory | \$ 899 | \$ 1,200 | \$ 1,499 | \$ 2,070 |
| Equity Underwriting | 489 | 626 | 734 | 983 |
| Debt Underwriting | 676 | 481 | 597 | 783 |
| Total Underwriting | 1,165 | 1,107 | 1,331 | 1,766 |
| Net revenues | 2,064 | 2,307 | 2,830 | 3,836 |
| Operating expenses | 1,770 | 2,002 | 2,454 | 3,117 |
| Pre-tax earnings | \$ 294 | \$ 305 | \$ 376 | \$ 719 |
| Trading and Principal Investments | | | | |
| FICC | \$ 4,460 | \$ 3,847 | \$ 4,680 | \$ 4,272 |
| Equities Trading | 1,236 | 804 | 1,008 | 2,923 |
| Equities Commissions | 1,880 | 2,279 | 2,994 | 2,603 |
| Total Equities | 3,116 | 3,083 | 4,002 | 5,526 |
| Principal Investments | 245 | (57) | (35) | (228) |
| Net revenues | 7,821 | 6,873 | 8,647 | 9,570 |
| Operating expenses | 5,578 | 5,153 | 6,505 | 7,310 |
| Pre-tax earnings | \$ 2,243 | \$ 1,720 | \$ 2,142 | \$ 2,260 |
| Asset Management and Securities Services | | | | |
| Asset Management | \$ 1,340 | \$ 1,266 | \$ 1,653 | \$ 1,473 |
| Securities Services | 740 | 652 | 856 | 932 |
| Net revenues | 2,080 | 1,918 | 2,509 | 2,405 |
| Operating expenses | 1,411 | 1,210 | 1,562 | 1,325 |
| Pre-tax earnings | \$ 669 | \$ 708 | \$ 947 | \$ 1,080 |
| Total | | | | |
| Net revenues | \$11,965 | \$11,098 | \$13,986 | \$15,811 |
| Operating expenses ⁽¹⁾ | 8,929 | 8,564 | 10,733 | 12,115 |
| Pre-tax earnings | \$ 3,036 | \$ 2,534 | \$ 3,253 | \$ 3,696 |

⁽¹⁾ Includes expenses that have not been allocated to the firm's segments. These reported expenses have not been affected by the reclassifications.

The Goldman Sachs Group, Inc. and Subsidiaries

Selected Income Statement Data
(unaudited)
(\$ in millions)

| | Three Months Ended | | | |
|--|--------------------|------------------|------------------|------------------|
| | Aug. 29, 2003 | May 30, 2003 | Feb. 28, 2003 | |
| Revenues | | | | |
| Investment banking | \$ 592 | \$ 556 | \$ 626 | |
| Trading and principal investments | 1,782 | 2,149 | 2,367 | |
| Asset management and securities services | 500 | 413 | 469 | |
| Interest income | 2,841 | 2,867 | 2,632 | |
| | <u>5,715</u> | <u>5,985</u> | <u>6,094</u> | |
| Total revenues | | | | |
| Interest expense | 1,922 | 2,000 | 1,907 | |
| | <u>\$3,793</u> | <u>\$3,985</u> | <u>\$4,187</u> | |
| Revenues, net of interest expense | | | | |
| | | | | |
| | Nine Months Ended | | Year Ended | |
| | Aug. 29, 2003 | Aug. 30, 2002 | Nov. 29, 2002 | Nov. 30, 2001 |
| Revenues | | | | |
| Investment banking | \$ 1,774 | \$ 2,123 | \$ 2,572 | \$ 3,677 |
| Trading and principal investments | 6,298 | 5,878 | 7,297 | 9,296 |
| Asset management and securities services | 1,382 | 1,316 | 1,716 | 1,545 |
| Interest income | 8,340 | 8,489 | 11,269 | 16,620 |
| | <u>17,794</u> | <u>17,806</u> | <u>22,854</u> | <u>31,138</u> |
| Total revenues | | | | |
| Interest expense | 5,829 | 6,708 | 8,868 | 15,327 |
| | <u>\$11,965</u> | <u>\$11,098</u> | <u>\$13,986</u> | <u>\$15,811</u> |
| Revenues, net of interest expense | | | | |